## ETIHAD ETISALAT COMPANY

(A Saudi Joint Stock Company)

# CONDENSED INTERIM CONSOLIDATED

FINANCIAL STATEMENTS (Unaudited)

For the three-months and six-months periods ended 30 June 2017  $\,$ 

Together with

**Independent Auditor's Review Report** 

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Licence No. 46/11/323 issued 11/3/1992

# INDEPENDENT AUDITORS' REPORT ON REVIEW OF INTERIM FINANCIAL STATEMENTS

The Shareholders
Etihad Etisalat Company
(A Saudi Joint Stock Company)
Riyadh, Kingdom of Saudi Arabia

### Introduction

We have reviewed the accompanying 30 June 2017 condensed consolidated interim financial statements of Etihad Etisalat Company and its subsidiaries (collectively referred to as "the Group") which comprises:

- the condensed interim consolidated statement of financial position as at 30 June 2017;
- the condensed interim consolidated statement of profit or loss for the three-month and six-month periods ended
   June 2017;
- the condensed interim consolidated statement of comprehensive income for the three-month and six-month periods ended 30 June 2017;
- the condensed interim consolidated statement of changes in equity for the six-month period ended 30 June 2017;
- the condensed interim consolidated statement of cash flows for the six-month period ended 30 June 2017; and
- the notes to the condensed interim consolidated interim financial statements.

Management is responsible for the preparation and presentation of these condensed consolidated interim financial statements in accordance with IAS 34, 'Interim Financial Reporting' that is endorsed in the Kingdom of Saudi Arabia. Our responsibility is to express a conclusion on these condensed consolidated interim financial statements based on our review.

### Scope of review

We conducted our review in accordance with the International Standard on Review Engagements 2410, 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity' that is endorsed in the Kingdom of Saudi Arabia. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing that are endorsed in the Kingdom of Saudi Arabia, and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying 30 June 2017 condensed consolidated interim financial statements of **Etihad Etisalat Company** and its subsidiaries are not prepared, in all material respects, in accordance with IAS 34, 'Interim Financial Reporting' that is endorsed in the Kingdom of Saudi Arabia.

For KPMG Al Fozan & Partners Certified Public Accountants

Khalil Ibrahim Al Sedais License No. 371

Riyadh on: 29 Shawwal 1438H Corresponding to: 23 July 2017 ربي - ام . جي الفوزان و الشرية و الموزان و الموزا

# CONDENSED INTERIM CONSOLIDATED STATEMENT OF FINANCIAL POSITION

(All amounts in Saudi Riyals thousands unless otherwise stated)

As at

|  |       | Unaudited<br>30 June<br>2017 | Audited<br>31 December<br>2016 |
|--|-------|------------------------------|--------------------------------|
|  | Notes | -77-1                        | (Adjusted)                     |
| Assets   |       |                              |                                |
| Non-current assets   |       |                              |                                |
| Property and equipment   | 6     | 23,642,560                   | 24,495,374                     |
| Intangible assets  |       | 8,830,237                    | 8,987,693                      |
| Capital advances   |       | 508,265                      | 895,212                        |
| Available for sale investments                                 |       | 7,271                        | 7,271                          |
| Total non-current assets                                       | 1.7   | 32,988,333                   | 34,385,550                     |
| Current assets   | (2    |                              |                                |
| Cash and cash equivalents                                      |       | 729,703                      | 866,109                        |
| Inventories  | 7     | 125,126                      | 200,072                        |
| Accounts receivable  | 8     | 3,875,133                    | 3,701,340                      |
| Prepaid expenses and other assets                              |       | 1,577,046                    | 1,698,854                      |
| Due from a related party                                       | 9     | 108,804                      | 69,568                         |
| Held to maturity investments                                   |       | 550,000                      | 350,000                        |
| Total current assets   | 1     | 6,965,812                    | 6,885,943                      |
| Total assets   | 7     | 39,954,145                   | 41,271,493                     |
| Equity and liabilities   | 17    |                              |                                |
| Equity   |       |                              |                                |
| Share capital  |       | 7,700,000                    | 7,700,000                      |
| Statutory reserve  |       | 2,648,971                    | 2,648,971                      |
| Retained earnings  |       | 4,267,275                    | 4,615,120                      |
| Foreign currency translation reserve                           | 4     | (7,383)                      | (9,111)                        |
| Total shareholders' equity                                     |       | 14,608,863                   | 14,954,980                     |
| Non-controlling interest                                       | 1     | 1,500                        | 1,500                          |
| Total Equity   | -     | 14,610,363                   | 14,956,480                     |
| Non-current liabilities  |       | 12 231 Day                   | - barrasi                      |
| Loans and notes payable  | 11    | 13,361,258                   | 7,600,851                      |
| Provision for employees' end of service benefits               |       | 356,995                      | 342,742                        |
| Deferred revenue   |       | 78,021                       | 89,167                         |
| Deferred government grants income                              |       | 170,449                      | 180,064                        |
| Provision for decommissioning liability                        | -     | 214,378                      | 209,374                        |
| Total non-current liabilities                                  |       | 14,181,101                   | 8,422,198                      |
| Current liabilities Accounts payable                           |       | 7 700 030                    | 4 601 400                      |
|  | 11    | 3,789,828                    | 4,521,432                      |
| Loans and notes payable Accrued expenses and other liabilities | 11    | 1,394,717                    | 7,607,902                      |
|  | 9     | 4,555,358                    | 4,393,204                      |
| Due to related parties   | 9     | 195,203                      | 138,420                        |
| Provisions Zakat provision                                     |       | 1,189,703                    | 1,158,108                      |
|  |       | 18,641                       | 54,518                         |
| Deferred government grants income                              |       | 19,231                       | 19,231                         |
| Total current liabilities                                      | 1.4   | 11,162,681                   | 17,892,815                     |
| Total liabilities  | )_    | 25,343,782                   | 26,315,013                     |
| Total equity and liabilities                                   | -     | 39,954,145                   | 41,271,493                     |

The attached notes from 1 to 14 are an integral part of these condensed interim consolidated financial statements.

Chief Financial Officer

Chief Executive Officer

CONDENSED INTERIM CONSOLIDATED STATEMENT OF PROFIT OR LOSS (Unaudited) (All amounts in Saudi Riyals thousands unless otherwise stated)

|  |      |             | months period<br>30 June       |             | nonths period<br>30 June       |
|--|------|-------------|--------------------------------|-------------|--------------------------------|
|  | Note | <u>2017</u> | 2016<br>(Adjusted -<br>Note 5) | 2017        | 2016<br>(Adjusted -<br>Note 5) |
| Revenue  |      | 2,853,829   | 3,288,884                      | 5,718,893   | 6,729,159                      |
| Cost of sales  |      | (1,220,544) | (1,201,206)                    | (2,420,780) | (2,716,508)                    |
| Gross profit   |      | 1,633,285   | 2,087,678                      | 3,298,113   | 4,012,651                      |
| Selling and marketing expenses                             |      | (382,088)   | (381,468)                      | (643,616)   | (702,341)                      |
| General and administrative expenses                        |      | (358,183)   | (572,160)                      | (845,114)   | (1,057,499)                    |
| Depreciation and amortization                              |      | (905,532)   | (986,149)                      | (1,802,133) | (1,964,618)                    |
| Other income   |      | 7,025       | 10,450                         | 22,521      | 22,097                         |
| Operating (loss) / profit                                  |      | (5,493)     | 158,351                        | 29,771      | 310,290                        |
| Finance expenses   |      | (162,716)   | (143,290)                      | (357,269)   | (267,809)                      |
| Finance income   |      | 2,971       | 8,877                          | 5,697       | 14,880                         |
| (Loss) / profit before zakat                               |      | (165,238)   | 23,938                         | (321,801)   | 57,361                         |
| Zakat expense  |      | (24,417)    | (20,761)                       | (30,957)    | (34,446)                       |
| (Loss) / profit for the period                             |      | (189,655)   | 3,177                          | (352,758)   | 22,915                         |
| (Loss) / profit attributable to:                           |      |             |                                |             |                                |
| Owners of the Company                                      |      | (189,655)   | 3,177                          | (352,758)   | 22,915                         |
| Non-controlling interest                                   |      |             |                                | -           |                                |
| (Loss) / profit for the period                             |      | (189,655)   | 3,177                          | (352,758)   | 22,915                         |
| (Losses) / earnings per share:                             |      |             |                                |             |                                |
| Basic and diluted (losses) / earnings per<br>share (in SR) | 12   | (0.25)      | 0.004                          | (0.46)      | 0.03                           |

The attached notes from 1 to 14 are an integral part of these condensed interim consolidated financial statements.

Chief Financial Officer

Chief Executive Officer

CONDENSED INTERIM CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (Unaudited) (All amounts in Saudi Riyals thousands unless otherwise stated)

|  | For the three-months period ended 30 June |         | For the six-months period ended 30 June |        |
|--|---|---------|---|--------|
|  | 2017                                      | 2016    | 2017                                    | 2016   |
| (Loss) / profit for the period   | (189,655)                                 | 3,177   | (352,758)                               | 22,91  |
| Items that will be reclassified subsequently to profit or loss:              |   |         |   |        |
| Exchange differences on translation of foreign operations                    | 131                                       | (792)   | 1,728                                   | (833   |
| Net total items that will be reclassified subsequently to profit or loss     | 131                                       | (792)   | 1,728                                   | (833   |
| Items that will not be reclassified subsequently to profit or loss:          |   |         |   |        |
| Actuarial gains on re-measurement of employees' end of service benefits      | (570)                                     | (3,255) | 4,913                                   | (1,386 |
| Net total items that will not be reclassified subsequently to profit or loss | (570)                                     | (3,255) | 4,913                                   | (1,386 |
| Total other comprehensive (loss) / income<br>for the period                  | (439)                                     | (4,047) | 6,641                                   | (2,219 |
| Total comprehensive (loss) / income for the period                           | (190,094)                                 | (870)   | (346,117)                               | 20,696 |
| Total comprehensive (loss) / income for the period attributable to:          |   |         |   |        |
| Owners of the Company Non-controlling interest                               | (190,094)                                 | (870)   | (346,117)                               | 20,696 |
| Total comprehensive (loss) / income for the<br>period                        | (190,094)                                 | (870)   | (346,117)                               | 20,696 |

Chief Financial Officer

Chief Executive Officer

Etihad Etisalat Company (A Saudi Joint Stock Company)

CONDENSED INTERIM CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (Unaudited) (All amounts in Saudi Riyals thousands unless otherwise stated) For the six months period ended 30 June 2017

| 2,648,971       4,831,447       (8,168)       15,172,250       1,500         -       22,915       -       22,915       -         -       2,648,971       4,852,976       (833)       20,696       -         2,648,971       4,615,120       (9,111)       14,954,980       1,500         -       (352,758)       -       (352,758)       -         -       4,913       1,728       6,641       -         -       (347,845)       1,728       (346,117)       -         2,648,971       4,267,275       7,383)       14,608,863       1,500   |  | Share<br>capital | Statutory | Retained<br>earnings<br>(Adjusted –<br>Note 5) | Foreign<br>currency<br>translation<br>reserve | Total<br>shareholders'<br>equity | Non-<br>controlling<br>interest | Total equity |
|--|--|------------------|-----------|--|---|----------------------------------|---------------------------------|--------------|
| oss for the period   | As at 1 January 2016                               | 7,700,000        | 2,648,971 | 4,831,447                                      | (8,168)                                       | 15,172,250                       | 1,500                           | 15,173,750   |
| oss for the period (1,386) (833) (2,219) (1,386) (833) (2,219) 21,529 (833) 20,696 21,529 (833) 20,696 1,500 (3,452,976 (9,001) 15,192,946 1,500 (3,4913 (3,46,117) (3,46,117) (3,46,117) (3,46,117) (3,383) (3,46,117) (3,46,117) (7,383) (1,500 (2,648,971 (3,46,117) (7,383) (1,500 (3,46,117) (3,500 (3,46,117) (3,500 (3,46,117) (3,500 (3,46,117) (3,46,117) (3,500 (3,46,117) (3,500 (3,46,117) (3,500 (3,46,117) (3,500 (3,46,117) (3,500 (3,46,117) (3,500 (3,46,117) (3,500 (3,46,117) (3,500 (3,46,117) (3,500 (3,46,117) (3,500 (3,46,117) (3,500 (3,46,117) (3,500 (3,46,117) (3,500 (3,46,117) (3,500 (3,46,117) (3,500 (3,46,117) (3,500 (3,46,117) (3,500 (3,46,117) (3,46,117) (3,500 (3,46,117) (3,46,117                                       | Profit for the period                              | ٠                | •         | 22,915   |   | 22,915                           |                                 | 22,915       |
| neome / (loss) for the period         -         -         21,529         (833)         20,696         -           7,700,000         2,648,971         4,852,976         (9,001)         15,192,946         1,500           ncome for the period         -         (352,758)         -         (352,758)         -           oss) / income for the period         -         (347,845)         1,728         6,641         -           7,700,000         2,648,971         4,267,275         (7,383)         14,608,863         1,500  | Other comprehensive loss for the period            |                  | 1         | (1,386)  | (833)   | (2,219)                          |                                 | (2,219)      |
| ncome for the period         -         (348,971)         4,852,976         (9,001)         15,192,946         1,500           -         (352,758)         -         (352,758)         -         (352,758)         -           -         (347,845)         1,728         6,641         -           -         (347,845)         1,728         (346,117)         -           -         (346,117)         -         -         -           -         (346,117)         -         -         -           -         (346,117)         -         -         -           -         (346,117)         -         -         -           -         (346,117)         -         -         -           -         (346,117)         -         -         -           -         (346,117)         -         -         -           -         (346,117)         -         -         -           -         (346,117)         -         -         -           -         (346,117)         -         -         -           -         (346,117)         -         -         -           -         (346,117)  | Total comprehensive income / (loss) for the period | •                | •         | 21,529   | (833)   | 20,696                           |                                 | 20,696       |
| ncome for the period - (347,00000 2,648,971 4,615,120 (9,111) 14,954,980 1,500 1,500 - (352,758) - (352,758) - (34,913 1,728 6,641 - (347,845) 1,728 (346,117) - ( | As at 30 June 2016                                 | 7,700,000        | 2,648,971 | 4,852,976                                      | (6,001)                                       | 15,192,946                       | 1,500                           | 15,194,446   |
| e income for the period  | As at 1 January 2017                               | 7,700,000        | 2,648,971 | 4,615,120                                      | (9,111)                                       | 14,954,980                       | 1,500                           | 14,956,480   |
| e income for the period - 4,913 1,728 6,641 - (347,845) 1,728 (346,117) - (1058) / income for the period 7,700,000 2,648,971 4,267,275 (7,383) 14,608,863 1,500  | Loss for the period                                | •                |           | (352,758)                                      | R   | (352,758)                        |                                 | (352,758)    |
| c (loss) / income for the period   | Other comprehensive income for the period          | •                | •         | 4,913  | 1,728   | 6,641                            |                                 | 6,641        |
| 7,700,000 2,648,971 4,267,275 (7,383) 14,608,863 1,500   | Total comprehensive (loss) / income for the period |                  |           | (347,845)                                      | 1,728   | (346,117)                        |                                 | (346,117)    |
|  | As at 30 June 2017                                 | 7,700,000        | 2,648,971 | 4,267,275                                      | (7,383)                                       | 14,608,863                       | 1,500                           | 14,610,363   |

The attached notes from 1 to 14 are an integral part of these condensed interim consolidated financial statements.

Authorized Board Member

Chief Executive Officer

Chief Financial Officer

9

# CONDENSED INTERIM CONSOLIDATED STATEMENT OF CASH FLOWS (Unaudited)

(All amounts in Saudi Riyals thousands unless otherwise stated)

For the six months period ended 30 June

|  |             | Adjusted    |
|--|-------------|-------------|
| OPERATING ACTIVITIES   |             |             |
| Cash flows from operating activities (Loss) / Profit for the period      | (352 759)   | 22.015      |
| Adjustments for:   | (352,758)   | 22,915      |
| Change in provision for inventory obsolescence                           | (13,755)    | (14,648)    |
| Depreciation   | 1,638,483   | 1,664,738   |
| Amortization of intangible assets  | 163,650     | 299,880     |
| Provision for end of service benefits                                    | 25,625      | 25,676      |
| Provision for doubtful debts   | 120,995     | 152,172     |
| Provisions   | 31,595      | 62,058      |
| Government grants  | (9,615)     | 11,025      |
| Zakat provision  | 30,957      | 34,446      |
|  |             |             |
| Gain on sale of property and equipment                                   | (2)         | (1,353)     |
| Finance expenses   | 357,269     | 267,809     |
| Finance income   | (5,697)     | (14,880)    |
| Changes in:  | 100 ( MOO)  | 7441.0045   |
| Accounts receivable  | (294,788)   | (441,354)   |
| Inventories  | 88,701      | 253,193     |
| Prepaid expenses and other assets  | 2,733       | (400,090)   |
| Accounts payable   | 26,752      | 434,543     |
| Accrued expenses and other liabilities                                   | 147,690     | 135,541     |
| Utilization of the decommissioning provision                             | (1,228)     |             |
| Due from a related party   | (39,236)    | (32,098)    |
| Due to related parties   | 56,783      | 30,740      |
| Cash generated from operating activities                                 | 1,974,154   | 2,490,313   |
| End of service benefits paid   | (6,459)     | (13,113)    |
| Finance expenses paid  | (325,630)   | (260,787)   |
| Zakat paid   | (66,834)    | (76,599)    |
| Net cash generated from operating activities                             | 1,575,231   | 2,139,814   |
| INVESTING ACTIVITIES   |             |             |
| Held to maturity investment  | (200,000)   | 50,000      |
| Finance income received  | 6,441       | 6,008       |
| Purchase of property and equipment                                       | (1,099,416) | (3,466,462) |
| Proceeds from sales of property and equipment                            | 4           | 1,612       |
| Acquisition of intangible assets   | (6,194)     | (13,056)    |
| Government grants received   | (0,174)     | 57,308      |
| Net cash used in investing activities                                    | (1,299,165) | (3,364,590) |
|  | (-)>-       | 1-1-5-1-5)  |
| FINANCING ACTIVITIES   |             |             |
| Proceeds from loans and notes payable                                    | 8,572,822   | 2,697,172   |
| Payment of loans and notes payable                                       | (8,985,294) | (1,412,757) |
| Net cash generated from financing activities                             | (412,472)   | 1,284,415   |
| Net changes in cash and cash equivalents                                 | (136,406)   | 59,639      |
| Cash and cash equivalents at 1 January                                   | 866,109     | 497,570     |
| Cash and cash equivalents at 30 June                                     | 729,703     | 557,209     |
| Supplementary non-cash information                                       |             |             |
| Property and equipment purchased credited to capital expenditure payable | (750 256)   | /1 (22 100) |
| roporty and equipment purchased credited to capital expenditure payable  | (758,356)   | (1,632,102) |

The attached notes from 1 to 14 are an integral part of these condensed interim consolidated financial statements.

Chief Financial Officer

Chief Executive Officer

## NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

For the six months period ended 30 June 2017

(All amounts in Saudi Riyals thousands unless otherwise stated)

### 1 CORPORATE INFORMATION

#### 1.1 Etihad Etisalat Company

Etihad Etisalat Company ("Mobily" or the "Company"), a Saudi Joint Stock Company, is registered in the Kingdom of Saudi Arabia under commercial registration number 1010203896 issued in Riyadh on 14 December 2004 (corresponding to Dhul Qa'adah 2, 1425H). The main address for the Company is P.O. Box 23088, Riyadh 11321, Kingdom of Saudi Arabia.

The Company was incorporated pursuant to the Royal decree number M/40 dated 18 August 2004 (corresponding to Rajab 2, 1425H) approving the Council of Ministers resolution number 189 dated 10 August 2004 (corresponding to Jumada II 23, 1425H) to approve the award of the license to incorporate a Saudi Joint Stock Company under the name of "Etihad Etisalat Company".

Pursuant to the Council of Ministers resolution number 190 dated 10 August 2004 (corresponding to Jumada II 23, 1425H), the Company obtained the licenses to install and operate 2G and 3G mobile telephone network including all related elements and the provision of all related services locally and internationally through its own network.

Pursuant to the Communication and Information Technology Commission (CITC) resolution number 5125 dated 21 February 2017 (corresponding to Jumada I 24, 1438H), the Company obtained a Unified License to provide all licensed telecommunication services including fixed line voice services and fixed internet.

The Company's main activity is to establish and operate mobile wireless telecommunications network, fiber optics networks and any extension thereof, manage, install and operate telephone networks, terminals and communication unit systems, in addition to sell and maintain mobile phones and communication unit systems in the Kingdom of Saudi Arabia. The Group commenced its commercial operations on 25 May 2005 (corresponding to Rabi Al-Thani 17, 1426H).

The authorized, issued and paid up share capital of the Company is SR 7,700 million divided into 770 million shares of SR 10 each.

Mobily clarified in its announcement on 13 May 2015 (corresponding to 24 Rajab 1436H) that it is currently in the phase of studying the possibility of selling its telecommunications towers. On 31 July 2016, Mobily signed a Memorandum of Understanding (MoU) with Saudi Telecom Company (STC) to jointly explore the possibility of extracting value from the towers assets owned by both parties. The Company has neither entered into any other agreement in this regard nor determined the financial impact thereof.

### 1.2 Subsidiary Companies

Below is the summary of Company's subsidiaries' and ownership percentage as at 30 June 2017 and 31 December 2016:

|   |                         | Ownership p | ercentage |            |
|---|-------------------------|-------------|-----------|------------|
|   | Country of              |             |           | Initial    |
| <u>Name</u>   | incorporation           | Direct      | Indirect  | investment |
| Mobily Ventures Holding SPC                               | Bahrain                 | 100.00%     | -         | 2,510      |
| Mobily InfoTech India Private Limited                     | India                   | 99.99%      | 0.01%     | 1,836      |
| Bayanat Al-Oula for Network Services Company              | Saudi Arabia            | 99.00%      | 1.00%     | 1,500,000  |
| Zajil International Network for Telecommunication Company | Saudi Arabia            | 96.00%      | 4.00%     | 80,000     |
| National Company for Business Solutions                   | Saudi Arabia            | 95.00%      | 5.00%     | 9,500      |
| Sehati for Information Service Company                    | Saudi Arabia            | 90.00%      | 10.00%    | 900        |
| Mobily Plug & Play LLC (Under liquidation)                | Saudi Arabia            | 60.00%      | -         | 2,250      |
| National Company for Business Solutions FZE               | United Arab<br>Emirates | -           | 100.00%   | 184        |

## NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

For the six months period ended 30 June 2017

(All amounts in Saudi Riyals thousands unless otherwise stated)

### 2 BASIS OF ACCOUNTING

### 2.1 Statement of Compliance

These condensed interim consolidated financial statements comprise the financial information of the Company and its subsidiaries (together referred to as the 'Group').

These unaudited condensed interim consolidated financial statements have been prepared in accordance with IAS 34 'Interim Financial Reporting' that is endorsed in the Kingdom of Saudi Arabia and other standards and pronouncements issued by Saudi Organization for Certified Public Accountants. Up to and including the year ended 31 December 2016, the Group prepared its annual and interim consolidated financial statements in accordance with Generally Accepted Accounting Standards as issued by Saudi Organization for Certified Public Accountants (SOCPA). These interim consolidated financial statements are for part of the period covered by the first IFRS annual financial statements, therefore IFRS 1 'First-time Adoption of International Financial Reporting Standards' has been applied by the Group to prepare these condensed interim consolidated financial statements.

The condensed interim consolidated financial statements do not include all of the information required for full annual financial statements and should be read in conjunction with Group's SOCPA annual financial statements for the year ended 31 December 2016, and the Group's first condensed interim consolidated financial statements in accordance with IFRS for the three-months period ended 31 March 2017. The reader must also take into account the explanations of how the transition to IFRS has affected the reported financial position, financial performance and cash flows of the Group as provided in Note 5.

The principal accounting policies applied in the preparation of these condensed interim consolidated financial statements have been consistently applied to all periods presented.

The unaudited condensed interim consolidated financial statements has been approved for issuance on 23 July 2017 (corresponding to 29 Shawwal 1438H).

### 2.2 Basis of measurement

These condensed interim consolidated financial statements have been prepared on historical cost basis unless stated otherwise using the going concern basis of assumption.

### 2.3 Functional and presentation currency

These condensed consolidated interim financial statements are presented in Saudi Riyal ("SR") which is the functional currency of the Company. All amounts have been rounded off to the nearest thousands unless otherwise stated.

### 3 SIGNIFICANT ACCOUNTING POLICIES

The accounting policies applied in these condensed interim consolidated financial statements are in accordance with International Financial Reporting Standards "IFRS" that is endorsed in the Kingdom of Saudi Arabia and other standards and pronouncements issued by SOCPA which are consistent with those that were applied in the Group's first condensed interim consolidated financial statements in accordance with IFRS as at and for the three-month period ended 31 March 2017.

## NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

For the six months period ended 30 June 2017

(All amounts in Saudi Riyals thousands unless otherwise stated)

### 4 SIGNIFICANT ACCOUNTING ESTIMATES AND ASSUMPTIONS

The preparation of the Group's condensed interim consolidated financial statements requires management to make judgments, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and the accompanying disclosures, and the disclosure of contingent liabilities. Uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of the asset or liability affected in future periods. The significant judgments made by management in applying the Group's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the Group's first condensed interim consolidated financial statements in accordance with IFRS as at and for the three-months period ended 31 March 2017.

### 4.1 Fair value measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability; or
- In the absence of a principal market, in the most advantageous market for the asset or liability.

The principal or most advantageous market must be accessible by the Group. The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits from the asset's highest and best use or by selling it to another market participant that would utilize the asset in its highest and best use.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the condensed interim consolidated financial statements are categorized within the fair value hierarchy. This is described as follows based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities;
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable; and
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

For assets and liabilities that are recognized in the condensed interim consolidated financial statements at fair value on a recurring basis, the Group determines whether transfers have occurred between levels in the hierarchy by re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period. The Group determines the policies and procedures for both recurring fair value measurement, and for non-recurring measurement.

At each reporting date, the Group analyses the movements in the values of assets and liabilities which are required to be remeasured or re-assessed as per the Group's accounting policies. For this analysis, the Group verifies the major inputs applied in the latest valuation by agreeing the information in the valuation computation to contracts and other relevant documents. The Group also compares the change in the fair value of each asset and liability with relevant external sources to determine whether the change is reasonable. For the purpose of fair value disclosures, the Group has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy, as explained above.

## NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

For the six months period ended 30 June 2017

(All amounts in Saudi Riyals thousands unless otherwise stated)

### 5 FIRST TIME ADOPTION OF IFRS

For all periods up to and including the year ended 31 December 2016, Etihad Etisalat Company prepared its consolidated financial statements based on the generally accepted accounting standards promulgated in Saudi Arabia by SOCPA.

The Group has prepared these condensed interim consolidated financial statements in accordance with IAS 34 'Interim Financial Reporting' that is endorsed in the Kingdom of Saudi Arabia and other standards and pronouncements issued by SOCPA applicable as at 30 June 2017, together with the comparative period data for the six-month period ended 30 June 2016 and for the year ended 31 December 2016. In preparing condensed interim consolidated financial statements, the Group's opening consolidated statement of financial position was prepared as at 1 January 2016, the Group's date of transition to IFRS and was reported as part of the Group's first condensed interim consolidated financial statements in accordance with IFRS as at and for the three-month period ended 31 March 2017. This note explains the principal adjustments made by Etihad Etisalat Company in adjusting its SOCPA consolidated financial statements for the six-month period ended 30 June 2016.

IFRS 1 allows first-time adopters certain exemptions from the retrospective application of certain requirements under IFRS. The following exemptions are ones adopted by the Group:

- IFRS 3 'Business Combinations' has not been applied to either acquisitions of subsidiaries that are considered businesses under IFRS, or acquisitions of interests in associates and joint ventures that occurred before 1 January 2016. Use of this exemption means that the SOCPA's carrying amounts of assets and liabilities, that are required to be recognised under IFRS, is their deemed cost at the date of the acquisition. After the date of the acquisition, measurement is in accordance with IFRS as endorsed in the Kingdom of Saudi Arabia and other standards and pronouncements issued by SOCPA. Assets and liabilities that do not qualify for recognition under IFRS are excluded from the opening condensed interim consolidated statement of financial position based on IFRS. The Group did not recognise or exclude any previously recognised amounts as a result of IFRS recognition requirements. IFRS 1 also requires that the SOCPA carrying amount of goodwill must be used in the opening condensed interim consolidated statement of financial position based on IFRS (apart from adjustments for goodwill impairment and recognition or derecognition of intangible assets). In accordance with IFRS 1, the Group has tested goodwill for impairment at the date of transition to IFRS. No goodwill impairment was deemed necessary at 1 January 2016.
- The Group has applied the transitional provisions in IAS 23 'Borrowing Costs' and capitalises borrowing costs
  relating to all qualifying assets after the date of transition. Similarly, the Group has not restated for borrowing costs
  capitalised under SOCPA on qualifying assets prior to the date of transition to IFRS.

### Estimates

The estimates at 30 June 2016 and as at 31 December 2016 are consistent with those made for the same dates in accordance with SOCPA (after adjustments to reflect any differences in accounting policies) apart from the following items:

- End of service benefits
- · Provision for decommissioning liability

NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

For the six months period ended 30 June 2017

(All amounts in Saudi Riyals thousands unless otherwise stated)

# 5 FIRST TIME ADOPTION OF IFRS (CONTINUED)

# 5.1 Group reconciliation of the condensed interim consolidated statement of financial position and equity as at 30 June 2016

|   | Notes | SOCPA          | Effect of transition | Re-<br>classification | IFRS       |
|---|-------|----------------|----------------------|-----------------------|------------|
| Assets                                  |       |                |                      |                       |            |
| Non-current assets                      |       |                |                      |                       |            |
| Property and equipment                  | 5(b)  | 24,678,255     | 92,789               | (382)                 | 24,770,662 |
| Intangible assets                       |       | 7,739,540      | -                    | 1,467,247             | 9,206,787  |
| Goodwill                                |       | 1,466,865      | -                    | (1,466,865)           | -          |
| Capital advances                        |       | 978,588        | -                    | -                     | 978,588    |
| Available for sale investments          |       | 19,003         | (11,732)             |                       | 7,271      |
| Total non-current assets                |       | 34,882,251     | 81,057               |                       | 34,963,308 |
| Current assets                          |       |                |                      |                       |            |
| Cash and cash equivalents               |       | 557,209        | -                    | -                     | 557,209    |
| Inventories                             |       | 247,314        | -                    | -                     | 247,314    |
| Accounts receivable                     |       | 3,713,273      | -                    | -                     | 3,713,273  |
| Prepaid expenses and other assets       |       | 1,863,828      | (20,000)             | (96)                  | 1,843,732  |
| Due from related party                  |       | 68,606         | -                    | -                     | 68,606     |
| Held to maturity investments            |       | 1,200,000      |                      |                       | 1,200,000  |
| Total current assets                    |       | 7,650,230      | (20,000)             | (96)                  | 7,630,134  |
| Total assets                            |       | 42,532,481     | 61,057               | (96)                  | 42,593,442 |
| Equity and liabilities Equity           |       |                |                      |                       |            |
| Share capital                           |       | 7,700,000      | -                    | _                     | 7,700,000  |
| Statutory reserve                       |       | 2,648,971      | _                    | _                     | 2,648,971  |
| Retained earnings                       |       | 5,245,717      | (392,741)            | _                     | 4,852,976  |
| Foreign currency translation reserve    |       | , , , <u>-</u> | -                    | (9,001)               | (9,001)    |
| Total shareholders' equity              |       | 15,594,688     | (392,741)            | (9,001)               | 15,192,946 |
| Non-controlling interest                |       | 1,500          | -                    | -                     | 1,500      |
| Total Equity                            |       | 15,596,188     | (392,741)            | (9,001)               | 15,194,446 |
| Non-current liabilities                 |       |                |                      |                       |            |
| Loans and notes payable                 |       | 6,993,335      | -                    | -                     | 6,993,335  |
| Provision for employees' end of service | 5(a)  | 259,499        | 60,498               | -                     | 319,997    |
| Deferred government grants income       | 5(d)  | -              | 169,680              | -                     | 169,680    |
| Provision for decommissioning liability | 5(b)  | -              | 204,389              | -                     | 204,389    |
| Total non-current liabilities           |       | 7,252,834      | 434,567              |                       | 7,687,401  |
| Current liabilities                     |       |                |                      |                       |            |
| Accounts payable                        |       | 5,338,306      | -                    | -                     | 5,338,306  |
| Loans and notes payable                 |       | 8,409,925      | -                    | -                     | 8,409,925  |
| Accrued expenses and other liabilities  |       | 5,657,960      |                      | (1,176,124)           | 4,481,836  |
| Due to related party                    |       | 241,710        | -                    | -                     | 241,710    |
| Provisions                              |       | -              | -                    | 1,185,029             | 1,185,029  |
| Zakat provision                         |       | 35,558         | -                    | -                     | 35,558     |
| Deferred government grants income       | 5(d)  |                | 19,231               |                       | 19,231     |
| Total current liabilities               |       | 19,683,459     | 19,231               | 8,905                 | 19,711,595 |
| Total liabilities                       |       | 26,936,293     | 453,798              | 8,905                 | 27,398,996 |
| Total equity and liabilities            |       | 42,532,481     | 61,057               | (96)                  | 42,593,442 |

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For the six months period ended 30 June 2017

(All amounts in Saudi Riyals thousands unless otherwise stated)

# 5 FIRST TIME ADOPTION OF IFRS (CONTINUED)

# 5.2 Group reconciliation of the condensed interim consolidated statement of profit or loss for the three-month period ended 30 June 2016

|                                       | Notes | SOCPA       | Effect of transition | Re-<br>classification | IFRS        |
|---------------------------------------|-------|-------------|----------------------|-----------------------|-------------|
| Revenue                               |       | 3,288,884   | -                    | -                     | 3,288,884   |
| Cost of sales                         |       | (1,201,456) | -                    | 250                   | (1,201,206) |
| Gross profit                          |       | 2,087,428   |                      | 250                   | 2,087,678   |
| Selling and marketing expenses        | 5(a)  | (382,822)   | 1,354                | -                     | (381,468)   |
| General and administrative expenses   | 5(a)  | (574,645)   | 2,735                | (250)                 | (572,160)   |
| Depreciation and amortization         | 5(b)  | (984,360)   | (1,789)              | -                     | (986,149)   |
| Other income                          | 5(d)  |             | (15,447)             | 25,897                | 10,450      |
| Operating profit / (loss)             |       | 145,601     | (13,147)             | 25,897                | 158,351     |
| Finance expenses                      | 5(b)  | (140,797)   | (2,493)              | _                     | (143,290)   |
| Finance income                        | . ,   | -           | -                    | 8,877                 | 8,877       |
| Other income                          |       | 34,774      | _                    | (34,774)              | -           |
| Profit / (loss) before zakat          |       | 39,578      | (15,640)             | -                     | 23,938      |
| Zakat expense                         |       | (20,761)    | -                    | -                     | (20,761)    |
| Profit / (loss) for the period        |       | 18,817      | (15,640)             |                       | 3,177       |
| Profit / (loss) attributable to:      |       |             |                      |                       |             |
| Owners of the Company                 |       | 18,817      | (15,640)             | -                     | 3,177       |
| Non-controlling interest              |       | -           | -                    | -                     | -           |
| Profit / (loss) for the period        |       | 18,817      | (15,640)             | -                     | 3,177       |
| Earnings / (losses) per share:        |       |             |                      |                       |             |
| Basic and diluted earnings / (losses) |       |             |                      |                       |             |
| per share (in SR)                     |       | 0.024       | (0.020)              |                       | 0.004       |

NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

For the six months period ended 30 June 2017

(All amounts in Saudi Riyals thousands unless otherwise stated)

# 5 FIRST TIME ADOPTION OF IFRS (CONTINUED)

# 5.3 Group reconciliation of the condensed interim consolidated statement of comprehensive income for the three-month period ended 30 June 2016

| •  | SOCPA  | Effect of transition | IFRS    |
|--|--------|----------------------|---------|
| Profit / (loss) for the period   | 18,817 | (15,640)             | 3,177   |
| Items that will be reclassified subsequently to profit or loss:              |        |                      |         |
| Exchange differences on translation of foreign operations                    |        | (792)                | (792)   |
| Net total items that will be reclassified subsequently to profit or loss     |        | (792)                | (792)   |
| Items that will not be reclassified subsequently to profit or loss:          |        |                      |         |
| Actuarial gains on re-measurement of employees' end of service benefits      | _      | (3,255)              | (3,255) |
| Net total items that will not be reclassified subsequently to profit or loss |        | (3,255)              | (3,255) |
| Total other comprehensive loss for the period                                |        | (4,047)              | (4,047) |
| Total comprehensive income / (loss) for the period                           | 18,817 | (19,687)             | (870)   |
| Total comprehensive income / (loss) for the period attributable to:          |        |                      |         |
| Owners of the Company Non-controlling interest                               | 18,817 | (19,687)             | (870)   |
| Total comprehensive income / (loss) for the period                           | 18,817 | (19,687)             | (870)   |

NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

For the six months period ended 30 June 2017

(All amounts in Saudi Riyals thousands unless otherwise stated)

# 5 FIRST TIME ADOPTION OF IFRS (CONTINUED)

# 5.4 Group reconciliation of the condensed interim consolidated statement of profit or loss for the six-month period ended 30 June 2016

|                                       | Notes | SOCPA       | Effect of transition | Re-<br>classification | IFRS        |
|---------------------------------------|-------|-------------|----------------------|-----------------------|-------------|
| Revenue                               |       | 6,729,159   | _                    | _                     | 6,729,159   |
| Cost of sales                         |       | (2,716,508) | -                    | -                     | (2,716,508) |
| Gross profit                          |       | 4,012,651   | -                    | -                     | 4,012,651   |
| Selling and marketing expenses        | 5(a)  | (704,628)   | 2,287                | -                     | (702,341)   |
| General and administrative expenses   | 5(a)  | (1,062,293) | 4,794                | -                     | (1,057,499) |
| Depreciation and amortization         | 5(b)  | (1,961,040) | (3,578)              | -                     | (1,964,618) |
| Other income                          | 5(d)  | -           | (11,025)             | 33,122                | 22,097      |
| Operating profit / (loss)             |       | 284,690     | (7,522)              | 33,122                | 310,290     |
| Finance expenses                      | 5(b)  | (262,824)   | (4,985)              | -                     | (267,809)   |
| Finance income                        | . ,   | -           | -                    | 14,880                | 14,880      |
| Other income                          |       | 48,002      | -                    | (48,002)              | -           |
| Profit / (loss) before zakat          |       | 69,868      | (12,507)             | -                     | 57,361      |
| Zakat expense                         |       | (34,446)    | -                    | -                     | (34,446)    |
| Profit / (loss) for the period        |       | 35,422      | (12,507)             | -                     | 22,915      |
| Profit /(loss) attributable to:       |       |             |                      |                       |             |
| Owners of the Company                 |       | 35,422      | (12,507)             | -                     | 22,915      |
| Non-controlling interest              |       | -           | -                    | -                     | -           |
| Profit / (loss) for the period        |       | 35,422      | (12,507)             | -                     | 22,915      |
| Earnings / (losses) per share:        |       |             |                      |                       |             |
| Basic and diluted earnings / (losses) |       |             |                      |                       |             |
| per share (in SR)                     |       | 0.046       | (0.016)              |                       | 0.030       |

NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

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# 5 FIRST TIME ADOPTION OF IFRS (CONTINUED)

# 5.5 Group reconciliation of the condensed interim consolidated statement of comprehensive income for the six-month period ended 30 June 2016

| •  | SOCPA        | Effect of transition | IFRS    |
|--|--------------|----------------------|---------|
| Profit / (loss) for the period   | 35,422       | (12,507)             | 22,915  |
| Items that will be reclassified subsequently to profit or loss:              |              |                      |         |
| Exchange differences on translation of foreign operations                    |              | (833)                | (833)   |
| Net total items that will be reclassified subsequently to profit or loss     | <del>-</del> | (833)                | (833)   |
| Items that will not be reclassified subsequently to profit or loss:          |              |                      |         |
| Actuarial gains on re-measurement of employees' end of service benefits      |              | (1,386)              | (1,386) |
| Net total items that will not be reclassified subsequently to profit or loss |              | (1,386)              | (1,386) |
| Total other comprehensive loss for the period                                | _            | (2,219)              | (2,219) |
| Total comprehensive income / (loss) for the period                           | 35,422       | (14,726)             | 20,696  |
| Total comprehensive income / (loss) for the period attributable to:          |              |                      |         |
| Owners of the Company  | 35,422       | (14,726)             | 20,696  |
| Non-controlling interest   |              |                      | _       |
| Total comprehensive income / (loss) for the period                           | 35,422       | (14,726)             | 20,696  |

## NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

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(All amounts in Saudi Riyals thousands unless otherwise stated)

## 5 FIRST TIME ADOPTION OF IFRS (CONTINUED)

#### a) Provision for employees' end of service benefits

Under SOCPA, the Group recognized costs relating to its employees' end of service benefits on an accrual basis. Under IFRS, costs relating to the employees' end of service benefits are recognized based on an actuarial valuation.

### b) Provision for decommissioning liability

Under SOCPA, a provision for decommissioning liability is not required. However, under IFRS, the cost of property and equipment should also include an initial estimate of the costs required to settle the obligation, when an entity is obliged to dismantle and remove the related equipment and restore the site to its original condition. The present value of the said liability is accounted for as a non-current liability, is reviewed annually and adjusted as appropriate for changes in the underlying assumptions.

### c) Intangible assets

Under SOCPA, there is no guidance in determining whether an asset that combines both intangible and tangible elements should be treated as property and equipment or as an intangible asset. Under IFRS, an entity uses judgment in assessing which element is more significant. For example, computer software for a computer-controlled machine that cannot operate without that specific computer software is treated as an integral part of the related hardware and is treated as property and equipment. Similarly, when the software is not an integral part of the related hardware, they are treated as an intangible asset.

## d) Government grants

Under SOCPA, grant income was recognized when the conditions attached to the said grant were fulfilled. However, under IFRS, government grants income shall be recognized in condensed interim consolidated statement of profit or loss on a systematic basis, to match them with the related costs for which they are intended to compensate.

# NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

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# 6 PROPERTY AND EQUIPMENT

|                       | Land    | Buildings | Leasehold improvements | Telecommunication network equipment | Computer<br>equipment and<br>software | Office<br>equipment and<br>furniture | Vehicles | Capital work in progress | Total      |
|-----------------------|---------|-----------|------------------------|-------------------------------------|---------------------------------------|--------------------------------------|----------|--------------------------|------------|
| Cost:                 |         |           |                        |                                     |                                       |                                      |          |                          |            |
| At 1 January 2016     | 274,710 | 1,221,544 | 833,648                | 33,078,502                          | 4,261,581                             | 499,024                              | 3,046    | 811,810                  | 40,983,865 |
| Additions             | -       | 9,014     | 12,815                 | 2,143,098                           | 528,463                               | 1,699                                | -        | 486,492                  | 3,181,581  |
| Reclassification      | -       | (103,666) | (7,545)                | 111,211                             | -                                     | -                                    | -        | -                        | -          |
| Transfers             | -       | 39,560    | -                      | 408,848                             | 12,103                                | -                                    | -        | (460,511)                | -          |
| Disposals             |         |           |                        |                                     | (153)                                 |                                      |          |                          | (153)      |
| At 31 December 2016   | 274,710 | 1,166,452 | 838,918                | 35,741,659                          | 4,801,994                             | 500,723                              | 3,046    | 837,791                  | 44,165,293 |
| Additions             | -       | 5,688     | 1,610                  | 530,796                             | 117,924                               | 2                                    | -        | 129,651                  | 785,671    |
| Reclassification      | -       | (12,981)  | -                      | 12,981                              | -                                     | -                                    | -        | -                        | -          |
| Transfers             | -       | 11,513    | -                      | 59,657                              | 10,508                                | -                                    | -        | (81,678)                 | -          |
| Disposals             |         |           |                        |                                     | (57)                                  |                                      |          |                          | (57)       |
| At 30 June 2017       | 274,710 | 1,170,672 | 840,528                | 36,345,093                          | 4,930,369                             | 500,725                              | 3,046    | 885,764                  | 44,950,907 |
| <b>Depreciation:</b>  |         |           |                        |                                     |                                       |                                      |          |                          |            |
| At 1 January 2016     | -       | 143,334   | 542,517                | 12,761,854                          | 2,537,782                             | 437,682                              | 1,621    | -                        | 16,424,790 |
| Charge for the year   | -       | 53,035    | 69,516                 | 2,552,577                           | 549,531                               | 20,171                               | 430      | -                        | 3,245,260  |
| Reclassifications     | -       | (3,980)   | (949)                  | 4,929                               | -                                     | -                                    | -        | -                        | -          |
| Disposals             |         |           | <u> </u>               | <u> </u>                            | (131)                                 |                                      |          | <u> </u>                 | (131)      |
| At 31 December 2016   | -       | 192,389   | 611,084                | 15,319,360                          | 3,087,182                             | 457,853                              | 2,051    | -                        | 19,669,919 |
| Charge for the period | -       | 25,314    | 31,245                 | 1,304,392                           | 268,907                               | 8,410                                | 215      | -                        | 1,638,483  |
| Reclassification      | -       | (585)     | -                      | 585                                 | -                                     | -                                    | -        | -                        | -          |
| Disposals             |         |           |                        |                                     | (55)                                  |                                      |          |                          | (55)       |
| At 30 June 2017       |         | 217,118   | 642,329                | 16,624,337                          | 3,356,034                             | 466,263                              | 2,266    |                          | 21,308,347 |
| Net book value:       |         |           |                        |                                     |                                       |                                      |          |                          |            |
| At 30 June 2017       | 274,710 | 953,554   | 198,199                | 19,720,756                          | 1,574,335                             | 34,462                               | 780      | 885,764                  | 23,642,560 |
| At 31 December 2016   | 274,710 | 974,063   | 227,834                | 20,422,299                          | 1,714,812                             | 42,870                               | 995      | 837,791                  | 24,495,374 |

The Group has capitalized borrowing costs during 30 June 2017 amounting to SR 56 million (31 December 2016: SR 95 million) and internal technical salaries amounting to SR 73 million (31 December 2016: SR 162 million).

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### 7 INVENTORIES

During the six-month period ended 30 June 2017, the Group has a net reversal of written down of SR 14 million (six-month period ended 30 June 2016: a net reversal of written down of SR 15 million) of inventories. This expense is included in cost of sales in the condensed interim consolidated statement of profit or loss.

## 8 ACCOUNTS RECEIVABLE

|   | 30 June<br>2017          | 31 December 2016         |
|---|--------------------------|--------------------------|
| Accounts receivable Less: provisions for doubtful debts         | 5,417,724<br>(1,542,591) | 6,431,214<br>(2,729,874) |
| Less. provisions for dodottal debts                             | 3,875,133                | 3,701,340                |
| The movement of the provision for doubtful debts is as follows: |                          |                          |
|   | 30 June<br>2017          | 31 December 2016         |
| Opening balance   | (2,729,874)              | (2,385,780)              |
| Charge for the period / year                                    | (120,995)                | (551,692)                |
| Written off during the period / year                            | 1,308,278                | 207,598                  |
| Closing balance   | (1,542,591)              | (2,729,874)              |

## 9 RELATED PARTIES TRANSACTIONS AND BALANCES

During the period, the Group transacted with following related parties:

| Party  | Relationship  |
|--|---|
| Emirates Telecommunication Corporation – Etisalat and its subsidiaries | Founding shareholder                                |
| Emirates Data Clearing House   | Affiliate to Emirates Telecommunication Corporation |

The Group transacted with related parties in ordinary course of business. Following are the details of major transactions with related parties:

|  | 30 June<br>2017 | 30 June<br>2016  |
|--|-----------------|------------------|
| Interconnection services and roaming services rendered | 46,912          | 42,188           |
| Interconnection services and roaming services received | 58,161          | 47,607           |
| Management fees  | 11,262          | 18,763           |
| Other management expenses                              | 32,390          | 31,255           |
| Telecommunication services                             | 2,139           | 2,117            |
| Other services   | 2,164           | 2,195            |
| Balances with related parties                          | 30 June<br>2017 | 31 December 2016 |
| Balance due from                                       | 108,804         | 69,568           |
| Balance due to   | 195,203         | 138,420          |

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(All amounts in Saudi Riyals thousands unless otherwise stated)

## 9 RELATED PARTIES TRANSACTIONS AND BALANCES (CONTINUED)

Compensation and benefits to key management personnel

|   | 30 June | 30 June |
|---|---------|---------|
|   | 2017    | 2016    |
| Short term employee benefits                                | 29,039  | 23,471  |
| Post-employment benefits                                    | 868     | 682     |
| Total compensation and benefits to key management personnel | 29,907  | 24,153  |

Services rendered to related parties comprise of the provision of telecommunication service, interconnection services and roaming services by the Group based on normal commercial terms. Services received from related parties comprise of telecommunication service, interconnection services and roaming services to the Group based on normal commercial terms. Management fees and other management expenses are calculated based on the relevant agreements with Emirates Telecommunication Corporation. The balances due to and from related parties are unsecured and will be settled in cash.

Transactions with key management personnel comprise of remunerations to Board of Directors and other senior management members who are key management personnel of the Group.

### 10 FINANCIAL ASSETS AND LIABILITIES

### 10.1 FINANCIAL ASSETS

|   | 30 June<br>2017 | 31 December 2016 |
|---|-----------------|------------------|
| Available for sale investments:                         |                 |                  |
| Unquoted equity shares                                  | 7,271           | 7,271            |
| Total financial assets classified as available for sale | 7,271           | 7,271            |
| Financial assets at amortized cost:                     |                 |                  |
| Cash and cash equivalents                               | 729,703         | 866,109          |
| Accounts receivables                                    | 3,875,133       | 3,701,340        |
| Due from related party                                  | 108,804         | 69,568           |
| Held to maturity investments                            | 550,000         | 350,000          |
| Total financial assets at amortized cost                | 5,263,640       | 4,987,017        |
| Total financial assets                                  | 5,270,911       | 4,994,288        |
| Current financial assets                                | 5,263,640       | 4,987,017        |
| Non-current financial assets                            | 7,271           | 7,271            |
| Total financial assets                                  | 5,270,911       | 4,994,288        |

### Available for sale investments - unquoted equity shares

Available for sale investments include unlisted securities amounting to SAR 7.3 million (31 December 2016: 7.3 million) carried at cost less impairment due to absence of an active market for the equity securities.

NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

For the six months period ended 30 June 2017

(All amounts in Saudi Riyals thousands unless otherwise stated)

## 10 FINANCIAL ASSETS AND LIABILITIES (CONTINUED)

### 10.2 FINANCIAL LIABILTHES

|   | 30 June<br>2017 | 31 December 2016 |
|---|-----------------|------------------|
| Financial liabilities at amortized cost:      |                 |                  |
| Accounts payable                              | 3,789,828       | 4,521,432        |
| Due to related party                          | 195,203         | 138,420          |
| Loans and notes payable                       | 14,755,975      | 15,208,753       |
| Total financial liabilities at amortized cost | 18,741,006      | 19,868,605       |
| Current financial liabilities                 | 5,379,748       | 12,267,754       |
| Non-current financial liabilities             | 13,361,258      | 7,600,851        |
| Total financial liabilities                   | 18,741,006      | 19,868,605       |

Fair values of financial assets and financial liabilities measured at amortized cost are not significantly different from their carrying amounts.

### 11 LOANS AND NOTES PAYABLE

|  | 30 June<br>                             | 31 December 2016                       |
|--|---|--|
| Long-term loans Less: current portion Non-current                  | 14,755,975<br>(1,394,717)<br>13,361,258 | 15,208,753<br>(7,607,902)<br>7,600,851 |
| a) Maturity profile of loans and notes payable:                    | 30 June<br>2017                         | 31 December 2016                       |
| Less than one year<br>Between one to five years<br>Over five years | 1,394,717<br>7,054,258<br>6,307,000     | 7,607,902<br>6,488,851<br>1,112,000    |

During the period ended 30 June 2017, the Group has successfully refinanced its maturing obligations under the Airtime and Bayanat syndicated facilities amounting to SR 7.8 billion with a new syndicated facility of SR 7.9 billion over 7 years maturity. As a result, as at 30 June 2017, SR 6 billion has been re-classified as non-current liabilities compared to 31 December 2016. All the facilities are appropriately classified into current and non-current.

### 12 BASIC AND DILUTED EARNINGS PER SHARE

Basic earnings per share (EPS) is calculated by dividing the (loss) / profit for the period attributable to ordinary equity holders of the company by the weighted average number of ordinary shares outstanding during the period.

The diluted EPS is same as the basic EPS as the Group does not have any dilutive instruments in issue.

|   | 30 June<br>2017 | 30 June<br>2016 |
|---|-----------------|-----------------|
| (Loss) / profit for the period                        | (352,758)       | 22,915          |
| Weighted average number of shares                     | 770,000         | 770,000         |
| Basic and diluted (losses) / earnings per share in SR | (0.46)          | 0.03            |

## NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

For the six months period ended 30 June 2017

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### 13 COMMITMENTS AND CONTINGENCIES

### 13.1 Capital commitments

The Group has capital commitments resulting from contracts for supply of property and equipment, which were entered into and not yet executed at the condensed interim consolidated statement of financial position date in the amount of SR 1.7 billion as at 30 June 2017 (31 December 2016: SR 2.4 billion).

As a result of frequencies auction held by CITC, the Company has been notified that CITC intends to allocate 2x5 MHz block after the Company meets the allocation requirements and pays the consideration for using the frequencies. Once the conditions attached to the auction and the procedures of granting licenses is completed the license to use frequencies will be granted to the Company. The Company will incur a cost of approximately SR 422 million to acquire the right of using these frequencies, 30% of which will be paid within 90 days after the conclusion of the auction and the remaining 70% will be paid in equal annual installments over a 10 years period.

### 13.2 Contingent liabilities

The Group had contingent liabilities in the form of letters of guarantee and letters of credit amounting to SR 740 million as at 30 June 2017 (31 December 2016: SR 658 million).

The CITC's violation committee has issued several penalty resolutions against the Group which the Group has opposed to in accordance with the Telecom regulations. The reasons of issuing these resolutions vary between the manner followed in issuing prepaid SIM Cards and providing promotions that have not been approved by CITC and/or other reasons.

Multiple lawsuits were filed by the Group against CITC at the Board of Grievances in order to oppose to such resolutions of the CITC's violation committee in accordance with the Telecom regulations, as follows:

- There are (361) lawsuits filed by the Group against CITC amounting to SR 653 million as of 30 June 2017.
- The Board of Grievance has issued (169) verdicts in favor of the Group voiding (169) resolutions of the CITC's violation committee with a total penalties amounting to SR 452 million as of 30 June 2017.
- Some of these preliminary verdicts have become conclusive (after they were affirmed by the appeal court)
  cancelling penalties with a total amounting to SR 411 million as of 30 June 2017.

In addition, 20 legal cases were filed by the Group against CITC in relation to the mechanism of calculating the governmental fees and other subjects in which (13) of them are specifically related to the governmental fees as of 30 June 2017, out of which the Group received seven preliminary judgments and five final judgments in its favor. The remaining cases are still being adjudicated before the Board of Grievance. It is difficult to determine the amount of claims due to the difference in the calculation method. Although the Company believes that these claims have no legal basis, they may have a material impact on the Company's business in case of retroactive change in the regulatory framework which is difficult to assess.

The Group received additional claims from CITC during the six months period ended 30 June 2017 and has reassessed the provisions required against the claims as at 30 June 2017 and has recorded an appropriate estimate of the amount that it may ultimately have to pay to settle such claims.

The Group is subject to litigations in the normal course of business. Management and Directors believe that it has adequate and sufficient provisions based on the status of these litigations as of 30 June 2017.

NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

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(All amounts in Saudi Riyals thousands unless otherwise stated)

## 13 COMMITMENTS AND CONTINGENCIES (CONTINUED)

### 13.2 Contingent liabilities (Continued)

Furthermore, there are 167 lawsuits filed by some of the shareholders against the Group before the Committee for the Resolutions of Security Disputes and still being adjudicated by such committee. The Company has received (37) preliminary verdicts and (107) final verdicts in its favor in these lawsuits and (12) cases have been either dismissed or abandoned and (11) cases are on-going as of 30 June 2017.

The Group has filed its zakat returns with GAZT for the years through 2016 and settled its zakat thereon. During the year ended 31 December 2016, the Group submitted adjusted zakat returns for the years 2013 and 2014, as a result of restatement of the financial statements for the said years.

The Group has finalized its zakat status and obtained the final zakat assessments for the years until 2006. The Group has received zakat assessments for the years 2007 through 2011 that showed additional zakat and withholding tax assessments of SR 317 million and SR 237 million respectively, which have been appealed by the Group at the Preliminary and Higher Appeal Committees. During the year ended 31 December 2016, The Appeal Committee issued its ruling on certain zakat and withholding tax matters and those rulings issued against the Group have been appealed at the Higher Appeal Committee. Management believes that it has sufficient grounds to contest the matters included in the assessments and the eventual outcome of the appeal process will not result in any significant liability.

### 14 SEGMENT INFORMATION

Information regarding the Group's operating segments is set out below in accordance with IFRS 8 Operating Segments. IFRS 8 requires operating segments to be identified on the basis of internal reports that are regularly reviewed by the Group's chief operating decision maker ("CODM") and used to allocate resources to the segments and to assess their performance.

The Group is engaged in a single line of business, being the supply of telecommunications services and related products. The majority of the Group's revenues, profits and assets relate to its operations in the Saudi Arabia. The operating segments that are regularly reported to the CODM are Consumer, Business, Wholesale and Outsourcing.

The CODM used to receive other operational financial aggregates on a group consolidated level. This is the measure reported to the Group's Board of Directors for the purpose of resource allocation and assessment of segment performance.

|                               | 30 June     | 30 June     |
|-------------------------------|-------------|-------------|
|                               | 2017        | 2016        |
| Consumer revenues             | 4,746,468   | 5,597,626   |
| Business revenues             | 611,862     | 728,131     |
| Wholesale revenues            | 317,936     | 371,254     |
| Outsourcing revenues          | 42,627      | 32,148      |
| Total revenue                 | 5,718,893   | 6,729,159   |
| Total cost of sales           | (2,420,780) | (2,716,508) |
| Total operating expense       | (1,466,209) | (1,737,743) |
| Depreciation and amortization | (1,802,133) | (1,964,618) |
| Total non-operating expense   | (351,572)   | (252,929)   |
| Capital expenditures          | 791,865     | 1,889,640   |